

May 3, 2012

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Education

Ph.D., Business Administration Thesis: "The Politics of the Court and the Strategy of the Firm"	University of California, Berkeley	1997
M.Sc., Economics	London School of Economics	1989
A.B. (<i>magna cum laude</i>), Economics	Harvard University	1988

Primary Academic Appointments

Duke University School of Law and Fuqua School of Business Edward and Ellen Marie Schwarzman Professor of Law	2012 to present
Professor of Law	2010 to 2012
Professor of Strategy and Economics	2010 to present
UCLA Anderson School of Management and Law School Associate Professor of Strategic Management and Associate Professor of Law	2007 to 2010
Assistant Professor of Strategic Management	2005 to 2007
Massachusetts Institute of Technology, Sloan School of Management Associate Professor of Strategic Management	2003 to 2004
Assistant Professor of Strategic Management	1997 to 2003
National Bureau of Economic Research Research Associate and Faculty Research Fellow	1999 to present

Other Academic Appointments

Institute for Advanced Study, Princeton, NJ Member	2012 to 2013
INSEAD Visiting Scholar	Summer 2011
Duke University Law School Visiting Associate Professor of Law	Spring 2009
Princeton University, Woodrow Wilson School Law and Public Affairs Research Fellow and Visiting Associate Professor of Public Affairs	2004 to 2005
Harvard Law School John M. Olin Visiting Senior Fellow in Law and Economics	2002 to 2005

de Figueiredo, J. M., and E. Garrett (2005). "Paying for Politics," Southern California Law Review, 78 (3): 591-668.

de Figueiredo, J. M., and M. K. Kyle (2005). "How Do Firms Obtain and Retain Their Dominant Position?" Best Paper Proceedings of the Academy of Management 2005.

de Figueiredo, J. M., and J. K. Kim (2004) "When do Firms Hire Lobbyists? The Organization of Lobbying at the Federal Communications Commission," Industrial and Corporate Change 13(6): 883-900.

Ansolabehere, S. D., J. M. de Figueiredo, and J. M. Snyder (2003). "Why Is There So Little Money in U.S. Politics?" Journal of Economic Perspectives 17(1) 105-130.

de Figueiredo, J. M., and R. J. de Figueiredo, Jr. (2002). "The Allocation of Resources by Interest Groups: Lobbying, Litigation, and Administrative Regulation," Business and Politics 4(2): 161-181.

de Figueiredo, J. M. (2002). "Lobbying and Information in Politics," Business and Politics 4(2): 125-129.

de Figueiredo, J. M., and R. J. de Figueiredo, Jr. (2002). "Managerial Decision-Making in Nonmarket Environments: A Survey Experiment," Advances in Strategic Management, pp. 67-96.

de Figueiredo, J. M., and E. H. Tiller (2001). "The Structure and Conduct of Lobbying: An Empirical Analysis of Corporate Lobbying at the Federal Communications Commission," Journal of Economics and Management Strategy 10(1): 91-122.

de Figueiredo, J. M. (2000). "Finding Sustainable Profitability in Electronic Commerce," Sloan Management Review, 41(4): 41-52.

Reprinted in eds. Erik Brynjolfsson and Glen Urban. Strategies for Success in E-Business. (Josey Bass: New York), 2002.

de Figueiredo, J. M., G.Gryski, E. H. Tiller, and G. Zuk (2000). "Congress and the Political Expansion of the U.S. District Courts," American Law and Economics Review, 2(1): 107-125.

de Figueiredo, J. M., and E. H. Tiller (1996). "Congressional Control of the Courts: A Theoretical and Empirical Analysis of Expansion of the Federal Judiciary," Journal of Law and Economics 39(2): 435-462.

de Figueiredo, J. M., and D. J. Teece (1996). "Mitigating Procurement Hazards in the Context of Innovation," Industrial and Corporate Change 5(2): 537-559.

Reprinted in eds. Glenn R. Carroll and David J. Teece, Firms, Markets and Organizations, (Oxford University Press: Oxford), 1999.

Book Chapters

de Figueiredo, John M., and Brian S. Silverman (2007). "How Do We (Want to) Fund Science? Politics, Lobbying, and Academic Earmarks," in Ronald Ehrenberg (ed). Science and the University. (University of Wisconsin Press: Madison, WI.).

Teece, David J., Janet E. Bercovitz, and John M. de Figueiredo (2001). "Decision Making Processes and the Rate and Direction of Innovation," Managing Intellectual Capital (Oxford University Press: Oxford), pp. 69-87.

Bercovitz, Janet E., John M. de Figueiredo, and David J. Teece (1997). "Firm Capabilities and Managerial Decision-Making: A Theory of Innovation Biases," in R. Garud, P. Nayaar, and Z. Shapira,(eds.), Technological Innovation: Oversights and Foresights (Cambridge, UK: Cambridge University Press), pp. 233-259.

- Reprinted in Teece, David J. (editor), Strategy, Technology, and Public Policy (Edward Elgar: New York), 1998.

Working Papers

de Figueiredo, John M. and Charles M. Cameron. "Informational Lobbying and Counter-Lobbying," *revise and resubmit*.

de Figueiredo, John M. and Charles M. Cameron. "Endogenous Cost Lobbying: Theory and Evidence," *under review*.

de Figueiredo, John M., Charles Fine, and Frank Cross. "The Dynamics of Deregulation."

Cameron, Charles, John M. de Figueiredo, and David Lewis. "Slackers, Zealots, Screening and Sorting: How Politicization Drives Agency Performance by Changing Internal Labor Markets."

de Figueiredo, John M., and Brian S. Silverman. "The Effect of Markets for Technology and Vertical Integration on Exit, Entry, and Price: An Empirical Analysis of the Laser Printer Industry."

Heilenday, Kevin, and John M. de Figueiredo. "Twobly v. Iqbal: Judicial Discretion in Civil Procedure."

de Figueiredo, John M. "Presidential Signing Statements and U.S. Federal Judiciary."

Work in Progress

Book Project: The Dynamics of Deregulation (with Charles Fine)

"Spans of Control and Personnel Systems" (with Charles M. Cameron and David Lewis).

Professional Membership and Activities

- International Society of New Institutional Economics
 - Executive Committee, 2010-2013
- Strategy Research Initiative
 - Lifetime Fellow, 2012-present
 - Executive Board, 2012-2014
 - Membership Committee, 2009-2012
- American Law and Economics Association
 - Area Organizer, Positive Political Theory Division, 2002, 2007, 2009
- Academy of Management
 - Business and Policy Division, Research Committee, 2007- 2009.
 - Social Issues in Management, Best Dissertation Committee, 2007
- Business and Environment Conference
 - Conference Chair, 2009
- Duke Law Conference on “Presidential and Judicial Oversight of Administrative Agencies”
 - Conference Co-Chair, April 2012
- Editorial Board, Industrial and Corporate Change, 1999-present
- Editorial Board, Business and Politics, 1999- present
- Editorial Board, SSRN Positive Political Theory and Law Journal, 2005-present
- Editorial Board, Journal of Information Technology in Politics, 2007-present.
- Member of American Law and Economics Association, American Economic Association, American Political Science Association, American Statistical Association, Academy of Management, International Society of New Institutional Economics, and the Strategy Research Initiative

Research and Academic Awards and Grants

- National Science Foundation Grant “Effectiveness, Control and Competence in Public Agencies,” (2011-2013) (with Charles Cameron and David Lewis), \$177,616
- Social Science and Humanities Research Council Grant (Canadian National Science Foundation), “Strategic Dynamics in Segmented Industries,” (2008-2012) (with Brian Silverman), \$142, 968.
- Center for American Politics and Public Policy Fellow and Fellowship, UCLA (2008-2009)
- Price Center for Entrepreneurship Grant, UCLA (2007-2008, 2008-2009)
- Faculty Career Development Award, UCLA (2006-2007)
- Academic Senate COR Grant, UCLA (2006-2007)
- Program on Innovation, Management, and Organization Grant, MIT (2003-2004)
- Center for E-Business Vision Fund Grant, MIT (2000-2002)
- Industrial Performance Center Grant, MIT (Sloan Foundation Subgrant) (1998-2000)
- Center for Innovation in Product Development Grant, MIT (NSF Subgrant) (1997-2001)
- State Farm Foundation Fellowship (1996-97)
- John M. Olin Law and Economics Fellowship (1995)
- Bradley Foundation Fellowship (1994-95, 1996)
- Eugena Robles Graduate Fellowship (1992-1994)
- University of California Regents Fellowship (1992-1993) [declined]
- Summa Cum Laude, Undergraduate Thesis, Harvard University (1988)
- Kronfeld Prize in Economics, Harvard University (1988)
- John Harvard Scholarship (1987, 1988)

Reviewer for Following Journals

Journal of Political Economy; Quarterly Journal of Economics, Journal of Law and Economics; Journal of Law, Economics, and Organization; Review of Economics and Statistics; Journal of Legal Studies; International Review of Law and Economics; Harvard Law Review; American Political Science Review; American Journal of Political Science; Quarterly Journal of Political Science, Journal of Politics; Review of Economics and Statistics; Political Science Quarterly; Journal of Legislative Studies; B.E. Press Journals, Management Science; Industrial and Corporate Change; Managerial and Decision Economics; Journal of Industrial Economics; Journal of Economics and Management Strategy; Journal of Public Economics; Journal of International Business Studies, California Management Review; Sloan Management Review, Journal of Strategic Management Education, National Science Foundation, National Tax Journal, Regulation and Governance, Journal of Information Technology and Politics, Public Choice, Academy of Management Review, Strategic Management Journal.

Recent Presentations

2012

Duke University Law School (2); Wharton School of Business [scheduled]; New Institutional Economics Conference, USC [scheduled]; Sorbonne (Paris 1) (2) [scheduled];

2011

European Distinguished Lecturer in the Economics of Networked Industries (4 lectures at 4 universities in Paris), Sorbonne (Paris 1), Nanterre (Paris 10), Pantheon Assas (Paris 2), and Paris Sud (Paris 11); Georgia Tech Business School; Duke University Law School; New Institutional Economics Conference, Stanford University; Princeton University.

2010

Princeton University (2); Stanford Graduate School of Business; Northwestern Law School; University of Virginia; UCLA, American Association of Wine Economics; Academy of Management; New Institutional Economics Conference, Stirling University, Edinburgh, Scotland.

2009

Duke Fuqua School; Duke Law School; Duke Political Science Department; Wharton School of Management; Academy of Management; New Institutional Economics Conference, University of California, Berkeley; University of Southern California Law School; University of Texas; European School on New Institutional Economics, Corsica, France.

2008

University of Chicago Law School; Northwestern University Law School; Stanford University Law School; Duke University, National Bureau of Economic Research; University of Toronto Rotman School of Management (2); Israel International Strategy Conference, Tel Aviv, Israel; Markets for Technology and Industry Evolution Conference, Madrid.

2007

Marshak Lecture Series, UCLA; Indian Statistical Society; USC Law School, Academy of Management; International Conference on Business Management, Bangkok, Thailand

2006

UCLA, Stanford University, World Bank Conference in Tokyo, Japan, Washington University in St Louis (2), Academy of Management, American Law and Economics Association, Mitsubishi Bank Foundation New Perspectives in Management Conference in Tokyo, Empirical Legal Studies Conference.

2005

UCLA, Princeton University (2), Vanderbilt Law School, Georgia Tech, American University, Wharton School of Business, Washington University in St Louis, Academy of Management, Northwestern Law School (2), USC Law School (2), Caltech, University of Western Ontario, SMU, University of North Carolina, Duke University, President's Council of Economic Advisors, California Public Utilities Comm.

2004

UCLA, Massachusetts Institute of Technology, Harvard University, Wharton School of Business (2), University of Rochester, Washington University, American Law and Economics Association, Georgia Tech, American University, University of Michigan Law School, New York University Stern School, Harvard Law School, Columbia Business School.

2003

Harvard Business School (2), Harvard University (2), Cornell University, American Political Science Association, American Law and Economics Association, University of Southern California, Vanderbilt.

2002

California Institute of Technology, Carnegie Mellon, George Mason University, Harvard Kennedy School of Government, Harvard Law School, Harvard University, Massachusetts Institute of Technology (2), National Bureau of Economic Research (3), Northwestern University, Stanford University, University of California (Berkeley), University of Chicago, University of Southern California.

2001

Harvard University, Massachusetts Institute of Technology, University of California (Berkeley) (3), Georgetown Law School (2), University of Utah, Wharton School of Business, Columbia University, University of Texas, Academy of Management (3), Midwest Political Science Association

2000

Wharton School of Business (2), University of Texas, Federal Communications Commission, Massachusetts Institute of Technology (2), Brookings Institution, Telecommunications Policy Research Council (2), Academy of Management (2)

1999

Massachusetts Institute of Technology (2), University of California (Berkeley) (2), University of Pennsylvania Law School, Harvard University (2), National Bureau of Economic Research, University of Georgia, Telecommunications Policy Research Council, American Political Science Association (2), American Law and Economics Association

Teaching

Awards

- 2009 Professor of the Year (Citibank Award - awarded by Faculty – all programs)
Anderson School of Management, UCLA
- 2008 Professor of the Year, Full-Time MBA Program (awarded by MBA students)
Anderson School of Management, UCLA
- 2007 Professor of the Year, Evening MBA Program (awarded by FEMBA students)
Anderson School of Management, UCLA
- 2006 Assistant Professor of the Year (Robbins Award - awarded by Faculty – all programs)
Anderson School of Management, UCLA
- 2004 Professor of the Year, Runner-Up (awarded by MBA students)
Sloan School of Management, MIT

Duke Law School

- Law 203 Business Strategy for Lawyers (2010-2011)
- Law 302 Integrating Business, Political and Legal Strategy (2010)
- Law 523 Strategies in Administrative Law (2009, 2010)
- Law 319 Analytical Methods (2011-2012)

UCLA Anderson School (MBA)

- MGMT 420 Strategic Management (MBA/FEMBA Core Class) (2006-2008)
- MGMT 298D Non-Market (Political and Legal) Strategy (MBA/FEMBA Elective Class) (2006-2009)
- MGMT 298X Research in Strategic Management (PhD) (2006-2008)
- MGMT 455E China in the Global Economy (2010)

UCLA Law School

- Law 235 Business Strategy for Lawyers (2009, Spring Semester and Fall Semester)

Princeton Woodrow Wilson School (MPA)

- WWS 516 Business, Politics and the Law (2005)

MIT Sloan School (MBA and PhD)

- 15.900 Strategic Management (MBA Core Class) (1997-2002, 2004)
- 15.991 Nonmarket and Institutional Strategy (MBA Elective) (2002-2003)
- 15.949 Doctoral Research in Strategic Management (1998-2001, 2003)
- 15.967 Doctoral Seminar in Nonmarket and Integrated Strategy (2000)

Service

Duke Law School

- Lateral Appointments Committee, 2010-present
- Junior Faculty Mentorship Committee, 2010-present
- Center for Law and Entrepreneurship Steering Committee, 2010-present

UCLA Campus Level

- Anderson School Dean Reappointment Committee, 2009-2010

UCLA Anderson School of Management

- Faculty Executive Committee (Elected), 2009-2012 (stepped down 2010)
- Fully-Employed MBA Expansion Ad Hoc Committee (Appointed), 2007-2008
- Teaching Committee (Appointed), 2006-2008
- Various Ad Hoc Appointment Committees, 2006-2010

UCLA Anderson School of Management and UCLA Law School

- Faculty Co-Director, JD-MBA Program, 2007-2010
- Faculty Co-Head, Law, Economics, and Organization Seminar, 2006-2010
- Various Ad Hoc Law School Appointment Committees, 2007-2010